

USDA BROILER MARKET NEWS REPORT

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U.S. Department of Agriculture

Agricultural Marketing Service

Poultry Programs

Market News Branch

NATIONAL BROILER MARKET AT-A-GLANCE



Majority prices were unchanged in the West, higher elsewhere. Trade sentiment was mixed, but overall at least steady. Retail demand was seasonally slow to moderate, best for more traditional holiday items. Food service covered the full range with best movement for fast food specials. Supplies were usually sufficient to handle trade needs. In the parts structure, wings were tight with strongest movement. Dark meat was in good balance to barely adequate, and breast items were at least adequate. In production areas, live supplies were moderate. Weights were in a full range, but mostly desirable.

<u>Final report</u> of prices negotiated for trucklot sales of ready-to-cook broiler/fryers delivered to first receivers at major market areas week of 11/17/03-11/21/03 (cents per lb)

| | US G | COMP | OSITE | | | |
|--|----------------------------|------------|--------------|------------|--------------|--|
| | (Includes branded product) | | | | | |
| <u>AREAS</u> | MAJORITY | WTD | LOADS | WTD | LOADS | |
| | | <u>AVG</u> | | <u>AVG</u> | | |
| | Delivered to | First Rece | eivers | | | |
| Bos/New Eng | 60.00-64.00 | 61.74 | 17 | 63.59 | 39 | |
| Chicago | 54.00-57.00 | 57.50 | 38 | 59.74 | 70 | |
| Ohio Cities | TFEWR | _ | _ | 59.83 | 26 | |
| Denver | 72.50 | 72.50 | 16 | 72.22 | 18 | |
| Detroit | 56.00-58.00 | 57.11 | 9 | 61.11 | 38 | |
| Los Angeles | 73.00 | 71.77 | 60 | 71.63 | 119 | |
| New York | 60.00-63.00 | 61.46 | 24 | 61.33 | 51 | |
| Philadelphia | 59.50-62.00 | 60.45 | 11 | 58.84 | 22 | |
| Pittsburgh | 60.00-62.00 | 61.00 | 12 | 62.82 | 53 | |
| St. Louis | 56.75-57.00 | 56.61 | 24 | 56.44 | 52 | |
| San Francisco | 73.50 | 72.78 | 29 | 78.78 | 52 | |
| Composite Weighted Average | | | | | | |
| Loads | 11/17/03 C | hange/La | st Wk 11/ | /10/03 1 | 11/18/02 | |
| 540 | 64.79 | 1.25 | | 63.54 | 53.31 | |
| WOG BROILERS (without giblets) - prices paid per lb delvd to first | | | | | | |
| receivers in trucklot and less than trucklot quantities. | | | | | | |
| DECIONS | MA IODI | ITV 1A | | 104 | DC | |

| REGIONS | MAJORITY | WTD AVG | LOADS |
|----------------|-----------------------|---------------|--------------|
| East | 60.50-62.00 | 61.26 | 28 |
| Central | 56.00-64.50 | 61.88 | 64 |
| West | 59.00-64.00 | 63.88 | 36 |
| | Southeast Area FOB Do | ck Equivalent | |
| Mississippi | 66.50-68.00 | 67.35 | 81 |

GEORGIA F.O.B. DOCK PRICES Georgia f.o.b. dock quoted price on broilers/fryers for this week's trading is 68.25 cents based on icepacked USDA grade "A" sized 2 1/2 to 3 pound birds.

| | | MONDAY FINAL WTD AVG |
|------------------------|-----------------------|---------------------------|
| <u>LOADS</u> | <u>RANGE</u> <u>F</u> | OB DOCK OR EQUIVALENT |
| 1,030 | 57.00-71.50 | 67.06 |
| The Georgia f.o.b. doo | ck confirmed final we | eighted average prices on |
| ice packed parts: | WTD AVG | VOLUME |
| <u>ITEM</u> | CENTS PER POUND) | (000 POUNDS) |
| LINE RUN TENDERS | 197.50 | 1,466 |
| BREASTS - B/S | 173.50 | 5,760 |
| BREASTS - WHOLE | 88.50 | 1,643 |
| THIGH MEAT - B/S | 92.50 | 1,073 |
| LEG QUARTERS | 31.00 | 8,446 |
| WINGS | 95.00 | 3,035 |
| THIS INFORMATION I | S SUPPLIED BY THE | GEORGIA DEPARTMENT |
| OF AGRICULTURE'S | POULTRY MARKET | NEWS SERVICE. |

NORTHEAST REGION BROILER/FRYER Trucklot buying activity on ready-to-cook whole broiler/fryers was fair to moderate entering the week. Offerings of all sizes ranged balanced to adequate for current needs. Retail and distributive movement was generally fair at best. The market tone was fully steady to instances firm. In the parts complex, boneless-skinless breasts were fully sufficient. Wings were clearing satisfactorily. Drums and thighs were balanced.

SOUTHERN REGION BROILER/FRYERS Trade sentiment was at least steady. Retail demand following the weekend was fair to moderate, best for ads and other holiday items. Food service was fair to fairly good with fast food promotions having best interest. Supplies were close to well cleared, and may become even less available due to decreased plant schedules this week and next week. In the parts structure, wings were seasonally tight and continued to clear well, and dark meat was adequate to close. Breast items were mixed, but sufficient with fronts in the shortest balance. In production areas, live supplies were moderate at mixed, but mostly desirable weights.

WESTERN REGION BROILER/FRYERS The market tone was fully steady overall with trading reported on whole body at mainly unchanged prices and WOGs at unchanged to mainly higher prices. Offerings were generally adequate. Buying activity was fair with buyer needs focused on Thanksgiving Day items. Retailer demand was only fair for whole body fryers and moderate to fairly good for parts. Dealers reported moderate weekend carryovers. Trade sentiment was firm on wings and steady to weak on balance of parts. Trading reported on parts for this week's delivery: leg quarters bulk 29.5-33 and 4/10s 32.5-37, breast bone-in 79-89 and boneless 130-148, wings 95-104. The Los Angeles negotiated WOG weighted average was 60.60 up 3.84 with the volume reported down 3 percent from last Mondays' level.

MIDWEST REGION BROILER/FRYER Final majority delivered prices were mostly 1 cent higher from last Monday's final; Ohio cities TFEWR. Whole fryer trade sentiment was steady to fully steady. Offerings were limited on mixed trade interest. Retail demand was seasonaly slow to moderate. Food service movement was moderate to good, best into fast food and casual dining. Floor stocks were in balance. Weights were in a desirable range. Supplies of wings remain tight to short, drums and thighs barely adequate, and remaining items were fully adequate. The market tone was fully steady to firm on wings, drums and thighs, steady on leg quarters and barely steady on breast items.

<u>DELMARVA BROILER/FRYERS</u> Movement of ready-to-cook whole birds was seasonally fair to moderate entering the week. Seller offerings were generally in good balance and clearing. Live supplies were mostly moderate; weights were in a full range of light to heavy. Processor schedules were moderate. Less than trucklot asking prices were unchanged at 61 to 71 cents. Trade sentiment was at least steady. In the parts complex, breast items were fully sufficient for current trade needs. Leg items were in good balance. Wings were well cleared.

*BROILER/FRYER CURRENT NEGOTIATED PRICES FOR IMMEDIATE DELIVERY INCLUDES MOSTLY MULTIPLE-DROP SHIPMENTS OF BRANDED AND WING TAGGED TO NEW YORK CITY FROM DELMARVA.

BRANDED U.S. GRADE A

RANGE 59-72 WEIGHTED AVERAGE 63.39 NO. OF BOXES 8,283

*7 of 7 plants reporting.

NORTHEAST BROILER/FRYER PARTS Trucklot buying activity was mostly fair entering the week. Offerings of boneless-skinless breasts remained available. Bone-in breasts were at least sufficient. Drumsticks and thighs were in good balance. Wings continued to clear well. Retail and distributive movement was fair to moderate. The market tone was cautious on boneless-skinless breasts, fully steady on wings, drums and thighs; about steady on the balance.

ICE PACKED BROILER/FRYER PARTS. DELIVERED TO FIRST RECEIVERS IN POOL TRUCKLOT AND TRUCKLOT QUANTITIES.

| RECEIVERS IN FOOL TROCKEOT AND TROCKEOT QUANTITIES, | | | | | | |
|---|--------|--------|---------|--|--|--|
| CENTS PER POUND CL | JRRENT | WTD | VOLUME | | | |
| ITEM NEGOTIATED T | Rading | AVG | /LBS | | | |
| BREAST - B/S | 145 | 144.75 | 596,960 | | | |
| TENDERLOINS | 145 | 140.93 | 135,700 | | | |
| BREAST - WITH RIBS | 74-75 | 82.15 | 137,360 | | | |
| BREAST - LINE RUN | 74 | 75.63 | 99,920 | | | |
| LEGS | 38-39 | 38.03 | 402,320 | | | |
| LEG QUARTERS (BULK) | 29-30 | 29.52 | 449,664 | | | |
| DRUMSTICKS | 36-37 | 39.94 | 152,860 | | | |
| THIGHS | 34-35 | 40.82 | 65,640 | | | |
| B/S THIGHS | 85-86 | 89.84 | 77,960 | | | |
| WINGS (WHOLE) | 89-90 | 95.69 | 162,360 | | | |
| BACKS AND NECKS (STRIPPED) | 10-12 | 11.94 | 30,880 | | | |
| LIVERS (5 POUND TUBS) | 35-40 | 30.22 | 13,600 | | | |
| GIZZARDS (HEARTS) | 60-65 | 64.97 | 24,320 | | | |
| | | | | | | |

INCLUDES NEW YORK CITY METROPOLITAN AREA, NORTHERN NEW JERSEY, MASSACHUSETTS, CONNECTICUT, RHODE ISLAND, AND PENNSYLVANIA (NORTHEAST OF HARRISBURG).

* TODAY'S NEGOTIATED SALES AS OF 11:30 A.M.

** WEIGHTED AVERAGE PRICE OF ALL GRADES AND BRANDS OF PRODUCT SHIPPED, OR TO BE SHIPPED AS OF 1:30 P.M.

ARKANSAS BROILER/FRYER PARTS F.O.B. DOCK OR EQUIVALENT. ICED-PACKED, PRICES SHOWN ARE DAY OF SHIPMENT (INCLUDES CURRENT AND PRIOR NEGOTIATIONS), TRUCKLOT AND LESS THAN TRUCKLOT VOLUME, CENTS PER POUND.

| <u>ITEM</u> | LBS (000 |) RANGE | MAJORITY | WT. AVG |
|--------------------|----------|--------------|-----------------|---------|
| BREAST - B/S | 2,382 12 | 22.00-196.00 | 132-140 | 138.02 |
| TENDERLOINS | 578 13 | 37.00-192.00 | 137-140 | 155.56 |
| BREAST - WITH RIBS | TC | O FEW TO I | REPORT - | |
| FRONT HALVES | TC | O FEW TO I | REPORT - | |
| LEGS | TC | O FEW TO I | REPORT - | |
| LEG QUARTERS (BUL | | 26.00-28.00 | 26 | 26.13 |
| LEG QUARTERS (4/10 |) 1,655 | 27.00-29.00 | 28 | 28.01 |
| WINGS (WHOLE) | 236 | 67.00-95.00 | 93-95 | 89.68 |
| DRUMSTICKS | TC | OO FEW TO I | REPORT - | |
| THIGHS | TC | O FEW TO I | REPORT - | |

ESTIMATED SLAUGHTER OF BROILER-FRYERS (IN THOUSANDS)

| <u>E</u> S | <u>STIMATE</u> | <u>ACTUAL</u> | AVG WTS | <u>ACTUAL</u> | AVG WTS |
|-------------|----------------|---------------|-------------|---------------|-------------|
| | 11/17 | 11/13 | 11/13 | 11/10 | 11/06 |
| ALA | 3,966 | 3,874 | 5.11 | 3,803 | 5.15 |
| ARK | 5,410 | 5,135 | 4.97 | 5,354 | 4.91 |
| DELMARVA | 2,118 | 2,162 | 5.47 | 2,243 | 5.40 |
| KY-LA-TN | 1,965 | 1,884 | 4.85 | 1,946 | 4.86 |
| MISS | 2,981 | 2,900 | 5.25 | 2,988 | 5.37 |
| NC | 2,451 | 2,418 | 6.14 | 2,447 | 6.15 |
| TEXAS | 2,522 | 2,483 | 4.79 | 2,468 | 5.42 |
| TOTAL | 21,413 | 20,856 | 5.19 | 21,249 | 5.24 |
| MON | 21,413(A) | | | 21,249(| A) |
| (A) Maakk a | umulativa fa | or ototoo l | intad above | Drailar fra | or aloughto |

(A) Weekly cumulative for states listed above. Broiler-fryer slaughter under federal inspection for 17-Nov 2003 is estimated to be 32,036,000 up 0.47 percent from a week ago and up 5.07 percent from a year ago. (Last week 31,886,000 last year 30,490,000)

SOUTHERN STATES BROILER/FRYER PARTS F.O.B. DOCK OR EQUIVA-LENT, ICED-PACKED, PRICES SHOWN ARE DAY OF SHIPMENT (IN-CLUDES CURRENT AND PRIOR NEGOTIATIONS), TRUCKLOT AND LESS THAN TRUCKLOT VOLUME, CENTS PER POUND.

| POUNDS | | | | | |
|----------------------|-------------------|--|-----------------------------|-----------------|--|
| <u>ITEM</u> | <u>(000)</u> | RANGE | MAJORITY | AVG | |
| BREAST - B/S | 864 | 134.00-223.00 | 135-139 | 137.96 | |
| TENDERLOINS | 223 | 140.00-214.00 | 142-147 | 151.13 | |
| BREAST - LINE RUN | 122 | 80.00-92.00 | 82-83 | 82.92 | |
| FRONT HALVES | TO | O FEW TO REP | ORT | | |
| LEGS | 128 | 32.00-50.00 | 33-35 | 35.00 | |
| LEG QUARTERS (BULK) | 286 | 24.00-29.00 | 26 | 26.36 | |
| LEG QUARTERS (4/10) | 1,182 | 28.00-33.00 | 29-30 | 29.25 | |
| WINGS (WHOLE) | 301 | 94.00-98.00 | - | 97.01 | |
| WINGS (CUT) | 353 | 104.00-114.00 | - | 106.97 | |
| DRUMSTICKS | TO | O FEW TO REP | ORT | | |
| THIGHS | TO | O FEW TO REP | ORT | | |
| B/S THIGHS | TO | O FEW TO REP | ORT | | |
| WHOI F BODY INDEX BA | ******* \SFD C | XXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX | ************* STATES PAR | ******** RTS | |

WHOLE BODY INDEX BASED ON SOUTHERN STATES PARTS

TRADING FOR NOVEMBER 17, 2003 — F.O.B. DOCK.

| RANGE | TODAY'S AVERAGE | 5-DAY AVERAGE |
|---------------|-----------------|---------------|
| 47.50 - 53.50 | 51.11 | 50.76 |
| | | |

The Index is intended solely as an indicator of values for commoditytype product and does not represent industry's willingness to sell or ability to buy.

MIDWEST REGION BROILER/FRYER ICE-PACKED POOL TRUCKLOT AND TRUCKLOT QUANTITIES DELIVERED TO: IL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, AND WI WEEK OF NOV 17-NOV 21, 2003

| CENTS PER POUND | Price Per Lb. | Mostly |
|----------------------------|-----------------|-----------------|
| BREAST - B/S | 137.00 - 159.00 | 141.00 - 149.00 |
| BREAST - LINE RUN | 77.00 - 100.00 | 77.00 - 82.00 |
| LEGS | 36.00 - 44.00 | - |
| LEG QUARTERS (BULK) | 26.00 - 32.00 | 28.00 - 30.00 |
| DRUMSTICKS | 34.00 - 46.00 | - |
| THIGHS | 32.00 - 43.00 | - |
| WINGS (WHOLE) | 82.00 - 99.00 | 87.00 - 95.00 |
| BACKS AND NECKS (STRIPPED) | 10.00 - 17.00 | - |
| LIVERS | 30.00 - 40.00 | - |
| GIZZARDS (HEARTS) | 39.00 - 45.00 | - |

SOUTHERN CALIFORNIA (L.A. AREA) PROCESSED POULTRY, **DELIVERED TO RESTAURANTS AND INSTITUTIONS**

RANGE WOGS 2# & UP - WHOLE 86 WOGS 2# & UP - CUT UP 8&9 PIECES 89-93 FROZEN HENS 5# & UP

FROZEN DUCKS

FROZEN SQUABS 600-625

DELIVERED TO RETAILERS IN SOUTHERN CALIFORNIA (L.A. AREA)

FRESH FRYERS 91-97 **ROASTERS 4# & UP** 80-95 HENS UNDER 5# HENS OVER 5# 60-63 **DUCKS**

RABBITS-WHOLE RABBITS-CUT UP

SAN FRANCISCO PROCESSED POULTRY

DELIVERED TO RESTAURANTS AND INSTITUTIONS DANCE

| | | IVAINGE |
|------------------|----------|---------|
| FRESH FRYERS | DRY PACK | 101-103 |
| | ICE PACK | 99-100 |
| ROASTERS 4# & UP | DRY PACK | 89-105 |
| | ICE PACK | 105 |
| HENS OVER 5# | ICE PACK | 91 |
| | DRY PACK | 89 |
| DUCKS | | 152-175 |

EASTERN REGION MECHANICALLY SEPARATED CHICKEN

F.O.B. SHIPPER DOCK OR EQUIVALENT, PRICES NEGOTIATED FOR MECHANICALLY SEPARATED CHICKEN IN THE EASTERN REGION IN TRUCKLOT AND LESS THAN TRUCKLOT VOLUMES, CENTS PER POUND, DELIVERY WITHIN TWO WEEKS.

14-NOV-2003 – VOLUME — **CHICKEN** - PRICES -

(Cents per Pound)

FΔT

CONTENT **TOTAL EXPORT FROZEN FRESH** 15% OR LESS RANGE

WTD AVERAGE

CHICKEN WITH SKIN ADDED PRICES -— VOLUME -(Cents per Pound)

CONTENT

FAT

FROZEN FRESH EXPORT TOTAL 15% OR LESS **RANGE** 14.00-22.00 1.016.000 17.50 676,000 WTD AVERAGE 17.97 17.50 15-20% **RANGE** 22.00-30.00 11.00-15.00 2.302.000 960.000 WTD AVERAGE 28.48 12.03 20% OR MORE 11.00 41,000 RANGE WTD AVERAGE 11.00

* INCLUDES THE STATES of CT, DE, FL, GA, MA, MD, ME, NC, NH, NJ, NY, PA, RI, SC, VA, VT, WV

SOUTHEAST HEAVY LIVE HEN Majority prices were unchanged when compared to a week earlier. Demand was fair to moderate for the about adequate offerings. Supplies of finished product were well cleared. Processing schedules were less than normal to normal. The undertone was steady.

HEAVY TYPE HENS (7 POUNDS AND UP) *FINAL PRICE, CENTS PER LB., GENERALLY FOR SLAUGHTER

THE WEEK OF 17-NOV-03. RANGE **MAJORITY** WTD 6-9 8-9 8.45 AT FARM PRODUCER LOADING TOO FEW TO REPORT **FOB PLANT** TOO FEW TO REPORT

*WEIGHTS UNDER 7 LBS. SUBJECT TO DISCOUNT.

CENTRAL REGION MECHANICALLY SEPARATED CHICKEN

F.O.B. SHIPPER DOCK OR EQUIVALENT, PRICES NEGOTIATED FOR MECHANICALLY SEPARATED CHICKEN IN THE CENTRAL REGION IN TRUCKLOT AND LESS THAN TRUCKLOT VOLUMES, CENTS PER POUND, DELIVERY WITHIN TWO WEEKS.

14-NOV-2003 — VOLUME — **CHICKEN** - PRICES -(Cents per Pound)

CONTENT **FROZEN FRESH** TOTAL **EXPORT** 15% OR LESS

RANGE

WTD AVERAGE

CHICKEN, WITH SKIN ADDED ---- PRICES -— VOLUME –

(Cents per Pound)

FAT **FROZEN** CONTENT FRESH **TOTAL EXPORT** 15% OR LESS 22.00 13.50-18.00 204.000 RANGE WTD AVERAGE 22.00 16.88 15-20% **RANGE** 19.00-21.50 13.00-15.00 1,652,400 1,101,600 WTD AVERAGE 20.69 13.90 20% OR MORE **RANGE** 11.00 20,400 WTD AVERAGE 11.00

* INCLUDES THE STATES of AL, AR, IA, IL, IN, KS, KY, LA, MI, MN, MO, MS, ND, NE, OK, OH, SD, TN, TX, WI

SOUTH CENTRAL HEAVY LIVE HEN Trading levels were generally unchanged from the past week. Demand was moderate for adequate supplies of spent hens. Finished sales were good with processing schedules as desired. Trade sentiment was at least steady.

HEAVY TYPE HENS (7 POUNDS AND UP) *

FINAL PRICE, CENTS PER LB., GENERALLY FOR SLAUGHTER THE WEEK OF 17-NOV-03

| | RANGE | MAJORITY | WTD |
|-----------------------|-----------|----------|------|
| | CENTS/LB. | | AVG |
| AT FARM BUYER LOADING | 6.25-11.5 | 8-9 | 8.67 |

*WEIGHTS UNDER 7 LBS. SUBJECT TO DISCOUNT.

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